



## REALTOR QUESTIONNAIRE FOR SELLERS

Other Agents

| Question   | Ali Palacios |  |  |  |
|--|--------------|--|--|--|
| How long has you been licensed?                              | 11 years     |  |  |  |
| Are you a full time agent?                                   | Yes          |  |  |  |
| How many clients are you currently working with?             | 6            |  |  |  |
| Do you work independently or as a team?                      | Independent  |  |  |  |
| What percentage of your business are sellers?                | approx 50%   |  |  |  |
| Have you received additional Seller certifications/training? | Yes          |  |  |  |
| Do you advertise on social media?                            | Yes          |  |  |  |
| Do you advertise your properties on your company website?    | Yes          |  |  |  |
| Do you preform open houses?                                  | No (explain) |  |  |  |
| Do you offer staging services?                               | Yes          |  |  |  |
| Do you offer professional photographs?                       | Yes          |  |  |  |
| Do you offer property video?                                 | Yes          |  |  |  |
| Have you sold homes in my price range?                       | Yes          |  |  |  |
| What is your average list price to sales price ratio?        | 98.51%       |  |  |  |
| Can you provide references?                                  | Yes          |  |  |  |