

This Will Most Likely Happen...(Sellers)

- The buyer will negotiate 2-5 times on this transaction. They will negotiate the purchase price, the inspection, potentially the appraisal, the final walk-thru.
- You will want to tell your friends and family about your experience on social media sites. Don't!
- The property might not appraise for what you are selling it for.
- The agent will miss scheduled appointments, and not call or show up.
- Appointments will be made and cancelled at the last minute.
- The agent on the sign will be in witness protection and will not return any phone calls.
- Don't get a promotion don't star.
- Some showings will last about five minutes and some showings will last 3 hours.
- There will be a day when I call you and say someone wants to see your house, and you are going to ask me when, and I am going to say, pull your curtains back, they are sitting outside now.
- I am going to call you 3 minutes before your showings and cancel, sometimes 20 minutes after.
- Agents are going to make appointments at the very LAST minute.
- We are even going to call you with a buyer sitting outside your door.
- Agents are going to knock on your door, or even drive by and see you in the yard, and ask can they see your house (if this happens, call me).
- Expect lots of low ball offers (at least it is a starting point).
- The buyers may lose their job or worse yet quit during the mortgage process.