

Ready to Sell your Home?

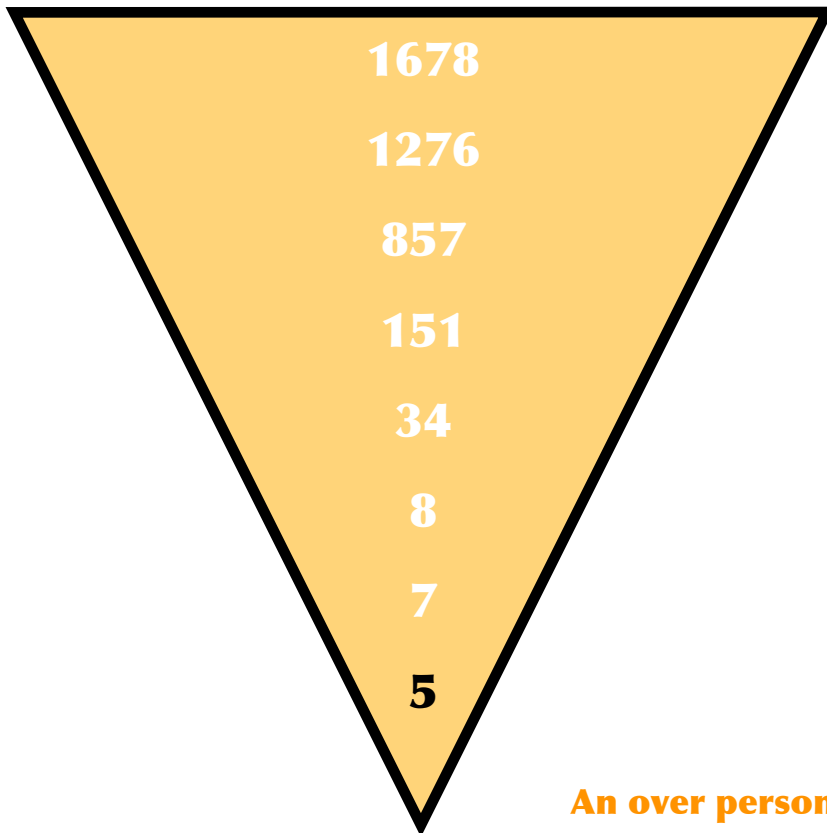
Why it's important to be "show ready"



As a buyer's agent, I meet with buyer clients and discuss their needs and wants. We will go over location, size, condition, schools, budget, etc. All of these factors will narrow down the number of homes available to view. See this real life example below. These are actual numbers as of 10/17/2019 www.har.com.

Active Homes

Buyer's Needs and Wants



- Location: Katy
- No. Bdrms: 4+ bdrms
- No. Bathrooms: 3+ bathrooms
- 1 story home
- Size: 2,000 - 2500 SF
- Built after 2000, not new
- No private pool
- Budget: \$280K or less

An over personalized home = cost for the buyer

We are down to 5 active homes that meet the buyer's basic needs. As you can see, these numbers go down fast! At this point, the buyers will receive this list of 5 homes and they will review the property pictures, schools, exact location, other wants (gameroom, study, large backyard, etc.) and decide which properties to view.

Your home will *not* meet every buyers needs but once it does, don't lose them because your home is over personalized. ***We don't sell a home the way we live in a home.*** Take the time to prepare your home before the property is listed.

Schedule a FREE home seller's consultation today call or text 832.418.0670



For staging tips use your camera to scan the QR code