



HOME BUYING WISHLIST

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FIRST STEPS TO BUYING A HOME

1. Get your credit in order

Good credit is essential when buying a home. A poor credit score can lead to a higher interest rate and, by extension, a higher monthly payment. Dings on your credit—e.g., an old debt that's been turned over to a collection agency, or a high credit card balance—can even prevent you from buying a home. Before you start house hunting, pull your credit report (AnnualCreditReport.com is a reputable and free service) and address any problems dragging down your score.

2. Get pre-approved

Before setting foot in a home, find a reputable lender and get pre-approved. Let us be clear: This is not a simple pre-qualification; a pre-approval uncovers exactly how much house you can afford and is an essential component of a successful offer letter.

3. Fill your cash reserves

Don't just save up for a down payment. Make sure you've stuffed your emergency fund, too. In addition to having the down payment in your bank account, you should have an emergency fund that amounts to several months of what the mortgage payments would be. Also, don't forget about closing costs.



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THE BASICS

1. What part of town (or country) do you want to live in?

2. What price range would you consider?

No less than \$_____ but no more than \$_____

3. Are schools a factor and, if so, what do you need to take into consideration (e.g., want specific school system, want kids to be able to walk to school, etc.)?

4. Do you want an older home or a newer home (less than 5 years old)?

5. What kind of houses would you be willing to see?

___ One story ___ 2 story ___ 2+ stories

___ townhouse ___ condo ___ Single family residence ___ Other: _____

___ New construction ___ Resale

6. What style house appeals to you most?

___ contemporary ___ traditional

___ tudor ___ colonial

___ modern ___ no preference

___ ranch

7. How much renovation would you be willing to do?

___ A lot ___ A little ___ None!

8. Do you have any physical needs that must be met, such as wheelchair access?

___ yes ___ no

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THE LOT

MUST HAVE

WOULD LIKE TO HAVE

Large yard (1 acre or more)

Small yard (less than 1 acre)

Fenced yard

2 Car Garage

3 Car Garage

4+ Car Garage

Attached Garage

Detached Garage

Extra parking

Patio/deck

Pool

Outdoor Kitchen

Other buildings (barn, shed, etc.)

Special view?

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THE INTERIOR

9. How many bedrooms must you have? _____ would you like to have? _____

10. How many bathrooms do you want? _____

11. How big would you like your house to be (square feet)?

No less than _____ But no more than _____

12. What features do you want to have in your house?

MUST HAVE

WOULD LIKE TO HAVE

Carpet

Ceramic tile

Hardwood floors

Eat-in kitchen

Separate dining room

Formal living room

Family room

Separate laundry room

Fireplace

Master on the first

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NOTES:

Any ideas or wants you have that aren't mentioned in this wishlist...

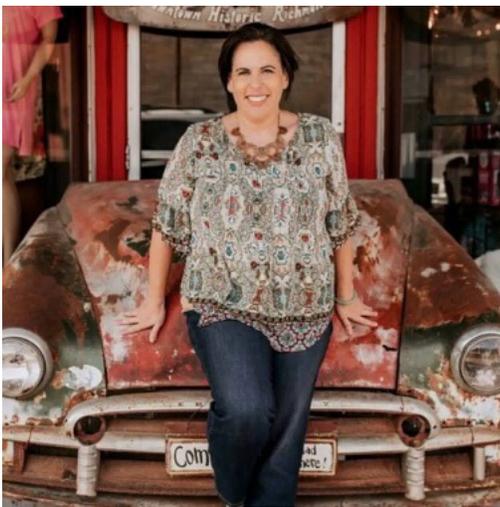


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THANK YOU!

Thank you for choosing to put your trust in me for the process of buying and/or selling your home. Every member of my team is committed to ensuring that ALL of your real estate needs are not just met, but exceeded! I've created this book for your convenience and we hope that it will be a valuable resource. While the entire process is outlined for you here, please know that I will be staying in constant contact with you throughout the process. Your experience will be unique and I will adjust our service according to your wants and needs. My focus is on your complete satisfaction.



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