Home Selling Process

Before placing your home on the market do your due diligence. It's important to have a plan in advance.

01
Why do you want to sell your home? Do you need more/less space, better schools, limit your commute, and/or proximity to friends/family?

02
Speak to a REALTOR®. Research the market. Is it the right time to sell and/or buy?

03
Speak to a mortgage lender. Explore loan options and get pre-qualified for a loan. Make sure that your pre-qualification covers the cost of where you'd like to live.

1. Find a REALTOR® - complete property evaluation

2. Get your home ready to sale - Complete repairs, declutter and clean the home

3. Stage property and take professional photos

4. Activate and market your property.

5. Be ready to show! Review buyer feed back and make modifications as needed

6. Review and negotiate offers. Once signed, you are under contract!

7. Buyer completes property inspection and renegotiates contract terms

8. Property is appraised

9. Financing is completed and closing disclosures are released

10. Buyer completes their final walk-through and parties will sign and close